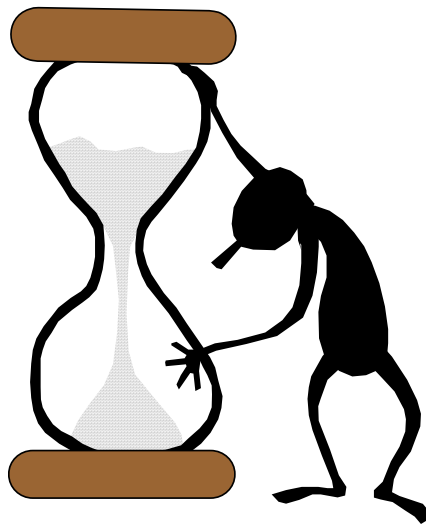


**SCHEDULE OF CONTINUING EDUCATION
CLASSES FOR
OCTOBER 2008-MARCH 2009**



**The Insurance School, Inc.
5501 Executive Center Dr., Suite 229
Charlotte, NC 28212
Ph. 704-531-6616--Fax 704-531-6653
Web Site Inssch.com**

2008 LEGISLATIVE CHANGES TO CE EFFECTIVE 2008

PER NCDOI

PLEASE READ VERY IMPORTANT INFORMATION

- All major line licensees and adjusters must complete 24 credit hours of continuing education within a biennial compliance period (every 2 years.)
- Adjusters and agents who hold one or more of the following licenses: Property, Casualty, Personal Lines, Life, Accident/Health/Sickness will be required to have 24 credit hours of CE completed on a biennial basis. TWENTY-FOUR (24) CREDIT HOURS ARE REQUIRED REGARDLESS OF HOW MANY LICENSES ARE HELD.
- There are NO MINIMUM OR MAXIMUM REQUIREMENTS FOR CE CREDIT HOURS TO CARRYOVER. Any amount over the required number of CE hours will carry forward to the next biennial compliance period.
- Adjusters and agents who hold one or more of the following licenses: Property, Casualty, Personal Lines, Life, Accident/Health/Sickness MAY COMPLETE THEIR 24 CE CREDIT HOURS REQUIREMENT BY TAKING COURSES IN ANY LINE OF AUTHORITY.
- All adjusters and agents who hold one or more of the following licenses: Property, Casualty, Personal Lines, Life, Accident/Health/Sickness shall COMPLETE AN ETHICS COURSE WITHIN TWO YEARS AFTER 2008, AND EVERY TWO YEARS THEREAFTER. The Ethics course will be 3-CE credit hours. ALL ADJUSTERS, PROPERTY AGENTS AND PERSONAL LINE AGENTS SHALL COMPLETE WITHIN TWO YEARS A FLOOD COURSE, AND EVERY FOUR YEARS THEREAFTER. The flood course will be 3-CE credit hours. ****Any Ethics and Flood courses completed in 2007 WILL NOT COUNT toward fulfilling the 2008 requirement.**

**THE CHART BELOW REFLECTS THE NUMBER OF HOURS EXISTING
LICENSEE MUST HAVE DURING THE 4 YEAR BIENNIUM CE
CONVERSION**

MONTH OF BIRTH												
	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec
2008	1	2	3	4	5	6	7	8	9	10	11	12
2009	13	14	15	16	17	18	19	20	21	22	23	24
2010	24	24	24	24	24	24	24	24	24	24	24	24
2011	24	24	24	24	24	24	24	24	24	24	24	24

The licensee's birth year determines if an individual must meet CE on an even or odd year. For example: (1) 1960 even year, (2) 1961 odd year.

- An individual with a birth date of Feb. 16, 1960, would have the following two compliance periods during the CE conversion: 1st-2 credit hours by Feb. 2008 the 2nd-24 credit hours by Feb. 2010.
- An individual with a birth date of April 4, 1961, would have the following two compliance periods during the CE conversion: 1st-16 credit hours by April 2009 the 2nd-24 credit hours by April 2011.

2008 REMINDERS FOR CLASSROOM CE COURSES

- Licensees must sign in on the attendance roster with their name exactly as it appears on the license issued by the Department of Insurance (failure to do so will mean credits cannot be applied until correct name is submitted.)
- Licensees are to turn off all pagers, cell phones, laptops and any other electronic devices.
- Licensees are to put away all newspapers, magazines and other material which is not provided as part of this course.
- Licensees are to return from breaks on time.
- Licensees must do the following in order to get credit for the class:
 - I. Be on time for the start of the class.

- II. Remain in the classroom except during breaks (attend 100% of the class.)
- III. Sign in and out (if required) truthfully and accurately.
- IV. Make no disturbance.

EFFECTIVE JANUARY 1, 2008 NORTH CAROLINA DEPARTMENT OF INSURANCE HAS CONTRACTED WITH PROMETRIC TO PROVIDE OUTSOURCED CONTINUING EDUCATION SERVICES. PROMETRIC WILL BE PROCESSING ROSTERS AND DOING COMPLIANCE CALCULATIONS FOR COMPLAINACE PERIODS.

THEREFORE, YOU WILL NOT BE ABLE TO SEE CREDITS APPLIED (STARTING 2008) AT NCDOI'S WEBSITE. PROMETRIC IS STILL IN THE PROCESS OF DEVELOPING A SYSTEM TO VIEW CREDITS APPLIED.

AFTER SUBMITTING THE ROSTERS AND PAYING THE FEES (WHICH HAVE INCREASED FROM \$1.00 PER CREDIT HOUR TO \$1.65 PER CREDIT HOUR) PROMETRIC WILL SEND THE INSURANCE SCHOOL, INC. A "CONFIRMATION OF CREDITS APPLIED" AND THIS WILL BE CHECKED AGAINST EACH CLASS ROSTER TO ASSURE CREDITS HAVE BEEN APPLIED.

NCDOI WILL STILL BE PROCESSING ALL TRANSACTIONS RELATING TO PRODUCER NAME AND ADDRESS CHANGES, LICENSE RENEWALS AND LETTERS OF CLEARANCE.



REFUND POLICY: REFUNDS ARE GIVEN ONLY WHEN THE INSURANCE SCHOOL, INC. CANCELS CLASS OR IF THE STUDENT GIVES AT LEAST 5 BUSINESS DAYS NOTICE OF WITHDRAWING FROM THE CLASS. NO SHOWS WILL NOT RECEIVE A REFUND. REGISTRATION ON THE DAY OF CLASS WILL BE ALLOWED ON A SPACE AVAILABLE BASIS. IF YOU MUST REGISTER AT THE LAST MINUTE, CALL FIRST TO MAKE SURE THAT THERE IS AVAILABLE SEATING.

****WE CAN COME TO YOUR OFFICE OR ANY LOCATION OF CHOICE AND TEACH CONTINUING EDUCATION COURSES (GUARANTEE OF 12 STUDENTS IS REQUIRED) CONTACT US FOR MORE INFORMATION.**

The Insurance School, Inc.
 5501 Executive Center Drive, Suite 229
 Charlotte, NC 28212
 (704) 531-6616*Fax (704) 531-6653
MAIL@INSSCH.COM

REGISTRATION-CONTINUING EDUCATION

You may register for any of these continuing education classes by: (1) mailing a completed registration form and a check for your tuition to the above address (2) Online at www.inssch.com (3) Fax registration form 704-531-6653, (4) By phone 704-531-6616 or 1-800-243-8586. PAYMENT ACCEPTED IN THE FORM OF CHECK OR CASH---NO CREDIT/DEBIT CARDS ACCEPTED.

THERE WILL BE A MINIMUM NUMBER OF SEVEN (7) STUDENTS TO RUN A CLASS.

Name _____
 Address _____
 City _____ State _____ Zip _____
 Social Security # _____ Home # _____
 Home Email _____
 Day # _____ Email (work) _____

License(s) you hold: Life _____ Accident/Health/Sickness _____ Property _____
 Casualty _____ Personal Lines _____ Adjuster _____

Courses:	Dates:
_____	_____
_____	_____
_____	_____
_____	_____

PRICES FOR CONTINUING EDUCATION
 (FEES FOR PROMETRIC ARE INCLUDED IN THE PRICE)

<u>CREDITS</u>	<u>PRICES</u>
3	\$45.00
6	\$80.00
9	\$115.00
12	\$140.00

15	\$155.00
18	\$170.00
21	\$185.00
24	\$220.00

SCHEDULE OF CONTINUING EDUCATION CLASSES FOR
OCTOBER 2008-MARCH 2009

OCTOBER



<u>DAY</u>	<u>DATE</u>	<u>COURSE TITLE</u>	<u>CREDITS</u>	<u>TIME</u>	<u>COURSE #</u>
Wed	10/01	Mandatory Flood	3	9:00-11:50	C78716
	10/01	Mandatory Ethics	3	1:00- 3:50	C78232
Thu	10/02	Commercial Auto Coverage	3	9:00-11:50	C71646
	10/02	Commercial Crime Coverage	3	1:00- 3:50	C70854
Fri	10/03	Fire Origin Cause & Determination	3	9:00-11:50	C71187
	10/03	Mandatory Flood	3	1:00- 3:50	C78716
Sat	10/04	Mandatory Ethics	3	9:00-11:50	C78232
	10/04	Mandatory Flood	3	1:00- 3:50	C78716
Sun	10/05	Commercial Auto Coverage	3	9:00-11:50	C71646
	10/05	Commercial Crime Coverage	3	1:00- 3:50	C70854
Tue	10/14	Mandatory Ethics	3	3:00- 5:50	C78232
Wed	10/15	Underwriting Process	3	9:00-11:50	C71224
	10/15	Life Insurance Policy Comparison	3	1:00- 3:50	C72051
Thu	10/16	Business Continuation & Life Insurance	3	9:00-11:50	C72925
	10/16	IRAs, 401(k) s & Other Retirement Plans	3	1:00- 3:50	C00503
Fri	10/17	Mandatory Ethics	3	9:00-11:50	C78232
	10/17	Underwriting Process	3	1:00- 3:50	C71224
Sat	10/18	Life Insurance Policy Comparison	3	9:00-11:50	C72051
	10/18	Business Continuation & Life Insurance	3	1:00- 3:50	C72925
Sun	10/19	Mandatory Ethics	3	9:00-11:50	C78232
	10/19	IRAs, 401 (k) s & Other Retirement Plans	3	1:00- 3:50	C00503
Mon	10/20	Fire Origin Cause & Determination	3	9:00-11:50	C71187
	10/20	Mandatory Flood	3	1:00- 3:50	C78716
Tue	10/21	Mandatory Ethics	3	9:00-11:50	C78232
	10/21	Commercial Crime Coverage	3	1:00- 3:50	C70854

Wed	10/22	Commercial Auto Coverage	3	9:00-11:50	C71646
	10/22	Mandatory Flood	3	1:00- 3:50	C78716

<u>DAY</u>	<u>DATE</u>	<u>COURSE TITLE</u>	<u>CREDITS</u>	<u>TIME</u>	<u>COURSE #</u>
Thu	10/23	Fire Origin Cause & Determination	3	9:00-11:50	C71187
	10/23	Mandatory Ethics	3	1:00- 3:50	C78232
Fri	10/24	Commercial Crime Coverage	3	9:00-11:50	C70854
	10/24	Commercial Auto Coverage	3	1:00- 3:50	C71646
Tue	10/28	Mandatory Ethics	3	6:00- 8:50 p.m.	C78232
Wed	10/29	IRAs, 401(k) s & Other Retirement Plans	3	6:00- 8:50 p.m.	C00503
Thu	10/30	Underwriting Process	3	6:00- 8:50 p.m.	C71224

**** NOTE: you MAY COMPLETE CE CREDIT HOURS REQUIREMENT BY TAKING COURSES IN ANY LINE OF AUTHORITY.**

NOVEMBER



Mon	11/03	Mandatory Ethics	3	9:00-11:50	C78232
	11/03	IRAs, 401(s) & Other Retirement Plans	3	1:00- 3:50	C00503
Tue	11/04	Business Continuation & Life Insurance	3	9:00-11:50	C72925
	11/04	Life Insurance Policy Comparison	3	1:00- 3:50	C72051
	11/04	Mandatory Ethics	3	5:00- 7:50 p.m.	C78232
Wed	11/05	Underwriting Process	3	9:00-11:50	C71224
	11/05	IRAs, 401(k) s & Other Retirement Plans	3	1:00- 3:50	C00503
	11/05	Business Continuation & Life Insurance	3	5:00- 7:50 p.m.	C72925
Thu	11/06	Life Insurance Policy Comparison	3	9:00-11:50	C72051
	11/06	Mandatory Ethics	3	1:00- 3:50	C78232
	11/06	IRAs, 401(k) s & Other Retirement Plans	3	5:00- 7:50 p.m.	C00503
Fri	11/07	IRAs, 401(k) s & Other Retirement Plans	3	9:00-11:50	C00503
	11/07	Business Continuation & Life Insurance	3	1:00- 3:50	C72925
Sat	11/08	Mandatory Ethics	3	9:00-11:50	C78232
	11/08	Underwriting Process	3	1:00- 3:50	C71224
Sun	11/09	Business Continuation &	3	9:00-11:50	C72925

Life Insurance
 11/09 IRAs, 401(k) s & 3 1:00- 3:50 C00503
 Other Retirement Plans

<u>DAY</u>	<u>DATE</u>	<u>COURSE TITLE</u>	<u>CREDITS</u>	<u>TIME</u>	<u>COURSE #</u>
Tue	11/11	Mandatory Flood	3	6:00- 8:50 p.m.	C78716
Wed	11/12	Mandatory Ethics	3	6:00- 8:50 p.m.	C78232
Thu	11/13	Commercial Auto Coverage	3	6:00- 8:50 p.m.	C71646
Sat	11/15	Fire Origin Cause & Determination	3	9:00-11:50	C71187
	11/15	Commercial Crime Coverage	3	1:00- 3:50	C70854
Sun	11/16	Mandatory Flood	3	9:00-11:50	C78716
	11/16	Mandatory Ethics	3	1:00- 3:50	C78232
Tue	11/18	Mandatory Ethics	3	3:00- 5:50	C78232
Wed	11/19	Mandatory Flood	3	9:00-11:50	C78716
	11/19	Commercial Auto Coverage	3	1:00- 3:50	C71646
	11/19	Commercial Crime Coverage	3	5:00- 7:50	C70854
Thu	11/20	Fire Origin Cause & Determination	3	9:00-11:50	C71187
	11/20	Mandatory Flood	3	1:00- 3:50	C78716
	11/20	Mandatory Ethics	3	5:00- 7:50	C78232
Fri	11/21	Commercial Auto Coverage	3	9:00-11:50	C71646
	11/21	Commercial Crime Coverage	3	1:00- 3:50	C70854
Sat	11/22	Mandatory Ethics	3	9:00-11:50	C78232
	11/22	Mandatory Flood	3	1:00- 3:50	C78716
Sun	11/23	Fire Origin Cause & Determination	3	9:00-11:50	C71187
	11/23	Commercial Auto Coverage	3	1:00- 3:50	C71646
Mon	11/24	Mandatory Ethics	3	9:00-11:50	C78232
	11/24	IRAs, 401(k) s & Other Retirement Plans	3	1:00- 3:50	C00503
Tue	11/25	Underwriting Process	3	9:00-11:50	C71224
	11/25	Life Insurance Policy Comparison	3	1:00- 3:50	C72051



DECEMBER



Tue	12/02	Business Continuation & Life Insurance	3	6:00- 8:50 p.m.	C72925
Wed	12/03	Mandatory Ethics	3	6:00- 8:50 p.m.	C78232
Thu	12/04	IRAs, 401(k) s & Other Retirement Plans	3	6:00- 8:50 p.m.	C00503

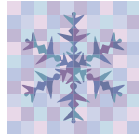
<u>DAY</u>	<u>DATE</u>	<u>COURSE TITLE</u>	<u>CREDITS</u>	<u>TIME</u>	<u>COURSE #</u>
Sat	12/06	Fire Origin Cause & Determination	3	9:00-11:50	C71187
	12/06	Mandatory Ethics	3	1:00- 3:50	C78232
Sun	12/07	Mandatory Flood	3	9:00-11:50	C78716
	12/07	Commercial Auto Coverage	3	1:00- 3:50	C71646
Tue	12/09	Mandatory Flood	3	3:00- 5:50 p.m.	C78716
Wed	12/10	Commercial Crime Coverage	3	9:00-11:50	C70854
	12/10	Fire Origin Cause & Determination	3	1:00- 3:50	C71187
	12/10	Mandatory Ethics	3	5:00- 7:50 p.m.	C78232
Thu	12/11	Mandatory Flood	3	9:00-11:50	C78716
	12/11	Commercial Auto Coverage	3	1:00- 3:50	C71646
	12/11	Fire Origin Cause & Determination	3	5:00- 7:50 p.m.	C71187
Fri	12/12	Mandatory Ethics	3	9:00-11:50	C78232
	12/12	Mandatory Flood	3	1:00- 3:50	C78716
Sat	12/13	IRAs, 401(k) s & Other Retirement Plans	3	8:00-10:50 a.m.	C00503
	12/13	Mandatory Ethics	3	12:00- 2:50	C78232
	12/13	Underwriting Process	3	3:00- 5:50	C71224
	12/13	Life Insurance Policy Comparison	3	6:30- 9:20	C72051
Sun	12/14	Business Continuation & & Life Insurance	3	9:00-11:50	C72925
	12/14	IRAs, 401(k) s & Other Retirement Plans	3	1:00- 3:50	C00503
Mon	12/15	Underwriting Process	3	9:00-11:50	C71224
	12/15	Life Insurance Policy Comparison	3	1:00- 3:50	C72051
Tue	12/16	Business Continuation & Life Insurance	3	9:00-11:50	C72925
	12/16	IRAs, 401(k)s & Other Retirement Plans	3	1:00- 3:50	C00503
	12/16	Mandatory Ethics	3	5:00- 7:50 p.m.	C78232
Wed	12/17	Underwriting Process	3	9:00-11:50	C71224
	12/17	Life Insurance Policy Comparison	3	1:00- 3:50	C72051
	12/17	Business Continuation & Life Insurance	3	5:00- 7:50 p.m.	C72925
Thu	12/18	IRAs, 401(k)s & Other Retirement Plans	3	9:00-11:50	C00503
	12/18	Mandatory Ethics	3	1:00- 3:50	C78232
	12/18	Underwriting Process	3	5:00- 7:50 p.m.	C71224

Process

<u>DAY</u>	<u>DATE</u>	<u>COURSE TITLE</u>	<u>CREDITS</u>	<u>TIME</u>	<u>COURSE #</u>
Fri	12/19	Life Insurance Policy Comparison	3	9:00-11:50	C72051
	12/19	Business Continuation & Life Insurance	3	1:00- 3:50	C72925
Sat	12/20	Mandatory Ethics	3	8:00-10:50	C78232
	12/20	Mandatory Flood	3	12:00- 2:50	C78716
	12/20	Commercial Auto Coverage	3	3:00- 5:50	C71646
Sun	12/21	Commercial Crime Coverage	3	9:00-11:50	C70854
	12/21	Fire Origin Cause & Determination	3	1:00- 3:50	C71187
Mon	12/22	Mandatory Flood	3	9:00-11:50	C78716
	12/22	Mandatory Ethics	3	1:00- 3:50	C78232
Tue	12/23	Commercial Auto Coverage	3	9:00-11:50	C71646
Sat	12/27	Mandatory Ethics	3	9:00-11:50	C78232
	12/27	Mandatory Flood	3	1:00- 3:50	C78716
Sun	12/28	Fire Origin Cause & Determination	3	9:00-11:50	C71187
	12/28	Commercial Crime Coverage	3	1:00- 3:50	C70854
Mon	12/29	Mandatory Ethics	3	9:00-11:50	C78232
	12/29	IRAs, 401(k)s & Other Retirement Plans	3	1:00- 3:50	C00503
Tue	12/30	Underwriting Process	3	9:00-11:50	C71224
	12/30	Business Continuation & Life Insurance	3	1:00- 3:50	C72925
Wed	12/31	Life Insurance Policy Comparison	3	9:00-11:50	C72051
	12/31	Mandatory Ethics	3	1:00- 3:50	C78232

THE FOLLOWING PL/ADJUSTOR CLASSES WILL BE TAUGHT IN OUR CONFERENCE ROOM-
ROOM NUMBER WILL BE ANNOUNCED.

Tue	12/30	Mandatory Flood	3	9:00-11:50	C78716
	12/30	Mandatory Ethics	3	1:00- 3:50	C78232
Wed	12/31	Fire Origin Cause & Determination	3	9:00-11:50	C71187
	12/31	Commercial Crime Coverage	3	1:00- 3:50	C70854



JANUARY 2009

<u>DAY</u>	<u>DATE</u>	<u>COURSE TITLE</u>	<u>CREDITS</u>	<u>TIME</u>	<u>COURSE #</u>
Wed	1/21	Mandatory Flood	3	3:00- 5:50	C78716
Thu	1/22	Mandatory Ethics	3	9:00-11:50	C78232
	1/22	Fire Origin Cause & Determination	3	1:00- 3:50	C71187
Fri	1/23	Commercial Auto Coverage	3	9:00-11:50	C71646
	1/23	Commercial Crime Coverage	3	1:00- 3:50	C70854
Tue	1/27	Mandatory Ethics	3	9:00-11:50	C78232
	1/27	IRAs, 401(k)s & Other Retirement Plans	3	1:00- 3:50	C00503
Wed	1/28	Underwriting Process	3	9:00-11:50	C71224
	1/28	Life Insurance Policy Comparison	3	1:00- 3:50	C72051
Thu	1/29	Business Continuation & Life Insurance	3	9:00-11:50	C72925
	1/29	Mandatory Ethics	3	1:00- 3:50	C78232



FEBRUARY

Tue	2/10	Mandatory Flood	3	9:00-11:50	C78716
	2/10	Mandatory Ethics	3	1:00- 3:50	C78232
Wed	2/11	Fire Origin Cause & Determination	3	9:00-11:50	C71187
	2/11	Commercial Crime Coverage	3	1:00- 3:50	C70854
Thu	2/12	Commercial Auto Coverage	3	9:00-11:50	C71646
	2/12	Mandatory Flood	3	1:00- 3:50	C78716
Fri	2/13	Mandatory Ethics	3	9:00-11:50	C78232
Tue	2/24	Mandatory Ethics	3	3:00- 5:50	C78232
Wed	2/25	IRAs, 401(k)s & Other Retirement Plans	3	9:00-11:50	C00503
	2/25	Underwriting Process	3	1:00-3:50	C71224
Thu	2/26	Life Insurance Policy Comparison	3	9:00-11:50	C72051
	2/26	Business Continuation &	3	1:00- 3:50	C72925

		Life Insurance			
Fri	2/27	Mandatory Ethics	3	9:00-11:50	C78232
	2/27	IRAs, 401(k)s & Other Retirement Plans	3	1:00- 3:50	C00503



MARCH

<u>DAY</u>	<u>DATE</u>	<u>COURSE TITLE</u>	<u>CREDITS</u>	<u>TIME</u>	<u>COURSE #</u>
Mon	3/16	Mandatory Flood	3	9:00-11:50	C78716
	3/16	Mandatory Ethics	3	1:00- 3:50	C78232
Tue	3/17	Fire Origin Cause & Determination	3	9:00-11:50	C71187
	3/17	Commercial Crime Coverage	3	1:00- 3:50	C70854
Wed	3/18	Mandatory Ethics	3	9:00-11:50	C78232
	3/18	Underwriting Process	3	1:00- 3:50	C71224
Thu	3/19	IRAs, 401(k)s & Other Retirement Plans	3	9:00-11:50	C00503
	3/19	Business Continuation & Life Insurance	3	1:00- 3:50	C72925